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Q4 Actuals from Tracker

4/28/2023

ASR Name	FY23 RM	FY23 GSD	NAA Group	ASR Start Date	Tenure in Role Since ↑	FY22 % Budget	Q1 % Budget	Q2 % Budget	Q3 % Budget	Q3 YTD % Budget	Q4 Budget	Q4 Actuals	Q4 % Budget	FY23 % of Budget
allison.sanchez@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indus	3/1/2022	1-2 years	42%	0%	124%	49%	64%	\$ 201,053	\$ 368,626	183%	110%
joe.wihlm@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indus	3/11/2013	3+ years	172%	0%	68%	26%	34%	\$ 297,210	\$ 332,790	112%	64%
amanda.wauters@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indus	6/1/2021	1-2 years	99%	336%	0%	0%	77%	\$ 183,571	\$ 88,920	48%	66%
jim.lamascus@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indus	8/10/2015	3+ years	20%	0%	161%	0%	56%	\$ 241,264	\$ 43,058	18%	41%
austin.hagarty@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indus	3/22/2021	2-3 years	13%	93%	8%	452%	214%	\$ 183,571	\$ 4,776	3%	133%
jameka.eleazer@oracle.com	garrett.c.miller@oracle.com	fred.hagstrom@oracle.com	Distribution Indus	6/1/2021	1-2 years	62%	154%	12%	49%	60%	\$ 183,571	\$ -	0%	37%

EXHIBIT

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